

LAKE LOCAL SCHOOL DISTRICT

FOOD SERVICE MANAGEMENT COMPANY

REQUEST FOR PROPOSAL AND CONTRACT

April 26, 2024

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General Information

A. Definitions. For purposes of this contract, the following definitions apply:

Applicable credits shall have the meaning established in 2 CFR part 200 and USDA implementing regulations 2 CFR part 400 and part 415.

Contractor means a commercial enterprise, public or nonprofit private organization or individual that enters into a contract with a SFA.

Cost reimbursable contract means a contract that provides for payment of incurred costs to the extent prescribed in the contract, with or without a fixed fee.

Fixed fee means an agreed upon amount that is fixed at the inception of the contract. In a cost reimbursable contract, the fixed fee includes the contractor's direct and indirect administrative costs and profit allocable to the contract. The fixed fee can be expressed either as a fixed amount or as a cost per meal.

Food service management company means a commercial enterprise, nonprofit organization, or public institution that is, or may be, contracted with by a recipient agency to manage any aspect of a recipient agency's food service, in accordance with 7 CFR parts 210, 225, or 226.

Nonprofit school food service account means the restricted account in which all of the revenue from all food service operations conducted by SFA principally for the benefit of school children is retained and used only for the operation or improvement of the nonprofit school food service.

OON means the Ohio Department of Education, Office of Nutrition

School food authority means the governing body which is responsible for the administration of one or more schools; and has the legal authority to operate the Program therein or be otherwise approved by FNS to operate the Program.

B. Intent. This solicitation is for the purpose of entering into a contract for the operation of a food service program for **the Board of Education of the Lake Local School District**, hereinafter referred to as School Food Authority (SFA).

The proposer will be referred to as Food Service Management Company (FSMC), and the contract will be between FSMC and SFA. The services to be provided by the FSMC shall include such services which are necessary and reasonably inferable to be

required or useful in proving the services, even if such services are not explicitly specified in this RFP.

C. Procurement method. Procurement shall be executed through submission of sealed proposals.

D. Pre-proposal conference.

A meeting with interested proposers to review the specifications; to clarify any questions; and for a walk-through of the High School with school officials will be held on May 13, 2024 at 9:00 a.m.

Location: Board of Education office, 28090 Lemoyne Road, Millbury, Ohio, 43447. Attendance is **required**. Vendor presentations **will not** be scheduled at this time.

1. **Questions for pre-proposal conference.** Submit questions regarding the RFP in writing by 12 Noon EST on **May 8, 2024** to Maria Robinson, Treasurer via e-mail at maria.robinson@lakeschools.org. The subject line of the e-mail should clearly read "Request for Proposals for Food Service Management Company". SFA will acknowledge receipt of questions no later than 4:00 p.m. on May 10, 2024.

- a. Questions submitted prior to the Pre-Proposal Conference will be answered at the Pre-Proposal Conference.
- b. Questions from the floor at the Pre-Proposal Conference must also be presented in writing. These questions may or may not be answered at the Pre-Proposal Conference.
- c. All questions presented at the pre-proposal conference will be answered in writing after the meeting and sent to all individuals that signed in at the Pre-Proposal Conference.

2. **Questions following pre-proposal conference**

- a. **Method for answering questions following Pre-Proposal Conference.** Questions presented from the floor at the Pre-Proposal Conference or submitted following the conclusion of the Pre-Proposal conference will be answered in writing after the Pre-Proposal Conference and sent to all individuals that signed in at the Pre-Proposal Conference. It is therefore imperative that firms provide full and accurate contact information at the Pre-Proposal Conference, and answers will be deemed to have been validly given if emailed or otherwise furnished to each firm's contact person of record at the Pre-Proposal Conference. Answers to questions will also be posted on the SFA's webpage at <https://www.lakeschools.org/>. Firms shall not avail themselves of incomplete knowledge and/or lack of familiarity of this RFP and any addenda thereto resulting from the firm's failure to provide accurate contact information to the SFA, and in any event, and notwithstanding the foregoing, all firms will be presumed to have actual knowledge of all information posted on the SFA's webpage relating to this RFP.
- b. **Deadline for Submission of Questions following Pre-Proposal Conference.** Questions following the conclusion of the Pre-Proposal Conference should be submitted by not later than noon EST on May 20, 2024 to Maria Robinson, Treasurer via e-mail at maria.robinson@lakeschools.org. The subject line of the e-mail should clearly read "Request for Proposals for Food Service Management Company".

- c. **Timeline for answering questions following Pre-Proposal Conference.** Answers to the questions presented from the floor at the Pre-Proposal Conference or submitted following the Pre-Proposal Conference will be issued not later than 4:30 pm EST on May 24, 2024.
3. **Written communication** will override any verbal communication that takes place during the process between any FSMC and SFA.

E. Proposal submission and award.

1. Proposals are to be submitted by 12:00 pm (noon) EST on May 31, 2024 to:

Name of Agency:	Lake Local School District
Mailing Address:	28090 Lemoyne Road
City/State/Zip	Millbury, Ohio 43447
Attention:	Maria Robinson, Treasurer

Proposals will not be accepted after this time. Proposal is to be submitted in a sealed opaque envelope marked **Food Service Management Proposal. Also include in the envelope the proposal on a flash drive.** SFA reserves the right to retain all proposals for a period of at least sixty (60) days.

2. Evaluation of proposals is expected to begin on June 3, 2024 and be completed by June 7, 2024. Negotiations with selected FSMC will begin following evaluation. The projected award date for the contract is June 19, 2024. These dates are subject to change based upon the number and nature of received proposals, OON approval process, and any unforeseen factors.
3. SFA reserves the right to waive minor irregularities or informalities in the proposal process and to reject any or all proposals if deemed to be in the best interest of SFA.
4. To be considered, each proposer must submit a complete response to this solicitation **using the forms provided.** No other documents submitted with the contract will affect the proposal evaluations, and there may be no material modification to the contract language.
5. Award shall only be made to a responsible proposer whose proposal is responsive to this solicitation. A responsible proposer is one whose financial, technical, and other resources indicate an ability to perform the services required by this solicitation. The SFA is not required to select the firm that submits the lowest cost proposal for providing the services. In the event the SFA is unable to negotiate a satisfactory contract with the selected firm, the SFA may terminate negotiations with that firm and enter into negotiations with other firms submitting a proposal.
6. Proposers or their authorized representatives are expected to fully inform themselves as to the conditions, requirements and specifications before submitting proposals; failure to do so will be at the proposer's/offeror's own risk, and the proposer cannot secure relief on the plea of error. SFA is not liable for any cost incurred by the proposer prior to the signing of a contract by all parties. Paying FSMC from the Child Nutrition Program (CNP) funds is prohibited until the contract is signed.

If additional information is required, please contact Maria Robinson, Treasurer via e-mail at: maria.robinson@lakeschools.org.

7. Proposers shall propose an annual guaranteed return in the operation of the food service program which will be utilized by the SFA in the evaluation of the cost component of the award criteria.
8. The FSMC shall submit with its proposal a transition plan which shall indicate the activities, procedures, timetable and support personnel involved in the transfer of and the implementation of services.
9. Responding firms should include information regarding: the history of the firm; competence to perform the required services as indicated by the technical training, education, and experience of the firm and the key personnel who will be assigned to perform those services; ability in terms of workload and the availability of qualified personnel, equipment, and facilities to perform the services competently and expeditiously; past performance as reflected by the evaluations of previous clients with respect to factors such as control of costs, quality of work, and meeting deadlines; any previous work for the SFA or any other school districts; plan for promotion of the food service program; and other similar information.

F. Late proposals. Any proposal received after the exact time specified for receipt in Section E will not be considered.

G. Award criteria.

Proposals will be evaluated by a committee against the following criteria. Each area of the award criteria must be addressed in detail in the proposal.

Weight		Criteria
25	points	Cost
20	points	Experience, References (demonstrated ability to competently provide the services)
10	points	Promotion/Innovation (demonstrated ability of the FSMC to promote, generate interest, and to maximize participation in a school food service program)
10	points	Involvement of Students, Staff and Patrons (willingness of the FSMC to work with the SFA in seeking participation of parents, students, SFA personnel and community members)
15	points	Qualifications of on-site manager (as demonstrated by technical training, education, experience, and references)
20	points	Location, availability and accessibility of personnel to support the services, including demonstrated ability to provide substitute personnel to fill vacancies due to absence
100	points	TOTAL

H. Awarded contract.

1. **OON Review.** 7 CFR 210.19 requires OON to review each contract between any SFA and FSMC annually to ensure compliance with program regulations. Regulations require OON's approval of each contract and renewal year amendment before the contract is executed. OON is not a party to any contractual relationship between any SFA and FSMC. OON is not obligated, liable, or responsible for any action or inaction taken by any SFA or FSMC based on this contract. OON's review of the contract is limited to assuring compliance with federal and state procurement requirements. OON does not review or judge the fairness, advisability, efficiency, or fiscal implications of the contract.

All costs resulting from contracts that do not meet the requirements of 7 CFR 210 are unallowable nonprofit school food service account expenses. When SFA fails to incorporate OON required changes to solicitation or contract documents, all costs resulting from the subsequent contract award are unallowable charges to the nonprofit school food service account.

2. Prohibited Items.

- a. No firm, corporation, or individual shall blacklist or require a letter of relinquishment or publish or cause to be published or blacklisted any employee, mechanic, or laborer, discharged from or voluntarily leaving the service of such company, corporation, or individual, with intent and for the purpose of preventing such employee, mechanic, or laborer from engaging in or securing similar or other employment from any other corporation, company, or individual.
 - b. FSMCs may not require any additional liability coverage, regardless of dollar value, beyond that which SFA would require under procurements not involving a FSMC. This prohibition would be effective in any situation where SFA conducts its own procurement or where FSMC procures products on behalf of SFA (reference FNS Instruction 1998-SP-25).
3. **Execution.** After the complete RFP/contract is approved by OON, the contract must be signed by all local parties. Changes or amendments are not valid unless approved in writing by OON prior to execution.

Standard Terms and Conditions

I. Scope and Purpose

- A. Duration of Contract.** This contract shall be for a period of up to one (1) year, beginning on July 1, 2024, and ending on June 30, 2025, with **four (4)** renewals of one (1) year each with mutual agreement between SFA and FSMC.
- B. Independent contractor.** FSMC shall be an independent contractor and not an employee of SFA. The employees of FSMC are not employees of SFA. FSMC also acknowledges and understands that to the extent that applicable law requires that employee and/or employer contributions be paid into a state retirement system (e.g. the School Employees Retirement System) based on the services rendered under the agreement and the compensation paid to FSMC's employees or other service providers, FSMC shall: (i) cooperate with the SFA and the applicable retirement system to enroll the employees providing service as members in the retirement system and to otherwise comply with all applicable requirements of the law; and (ii) promptly and timely remit payment to the SFA for all employee and employer contributions, charges and surcharges along with such necessary reports and information as may be necessary or required by the SFA so that the SFA in turn may timely process and remit such payments to the retirement system. FSMC shall indemnify and hold SFA harmless from any liability, costs and damages, including but not limited to, any interest on any contributions, penalties and other costs, resulting from the FSMC's failure to comply with the requirements of this Article.
- C. Permanent agreement.** FSMC shall operate in conformance with SFA's Permanent Agreement/Policy Statement with OCN.
- D. Scope of operations.** Only the programs checked below will be included in the awarded contract. The programs checked below shall be the same as those listed in Attachment 2. If a program is added later, the appropriate procurement procedures must be followed.

X National School Lunch Program (NSLP)

X A la carte Sales

X School Breakfast Program (SBP)

X Adult Meals

X After School Care Snack Program (ASCSP)

X Catering

X Summer Food Service Program (SFSP)

Contract Meals

Special Milk Program (SMP)

Vending/Concessions

FSMC shall have the exclusive right to operate the above program(s) at the sites specified by SFA in Attachment 2 except where the SFA has an exclusive agreement with a beverage and/or vending company.

- E. Program beneficiaries.** The food service provided shall be operated and maintained as a benefit to SFA's students, faculty, and staff. FSMC shall strive to increase participation by improving food quality at the service point, by seeking student and parent input, by successful menu variation and planning, by better marketing techniques, by interaction with and assisting the SFA's health and physical education classes to develop a customized program and curriculum regarding diet, wellness and nutrition, and by a strong emphasis on public relations.
- F. Nonprofit food service account.** All income accruing as a result of payments by children and adults, federal reimbursements, and all other sources (including, but not limited to, donations, special functions, catering, a la carte sales, vending, concessions, contract meals, grants, and loans) shall be deposited daily in SFA's nonprofit food service account. Any profit or guaranteed return shall remain in SFA's nonprofit food service account. SFA shall retain control of the CNP nonprofit food service account and overall financial responsibility for the CNP.
- G. Nature of contract.** SFA and FSMC agree that this contract is neither a *cost-plus-a-percentage-of-income* nor a *cost-plus-a-percentage-of-cost* contract as required under United States Department of Agriculture (USDA) Regulations 7 CFR 210.16(c) and 2 CFR 200.
- H. Responsibility for program.** SFA shall be legally responsible for the conduct of the food service program and shall supervise the food service operations in such manner as will ensure compliance with the rules and regulations of OON and USDA regarding each of the CNPs covered by this contract. This shall not be construed as releasing the FSMC for its failure to perform its services as are required under the agreement with the SFA.
- I. Establishing prices.** SFA shall establish all selling prices, including price adjustments, for all reimbursable and non-reimbursable meals, milk, and a la carte sales (including vending, adult meals, contract meals, and catering).
- J. Additional services.** FSMC shall provide additional food service such as banquets, parties, and refreshments for meetings as requested by SFA. USDA Foods shall not be used for these special functions unless SFA's students will be primary beneficiaries. SFA reserves the right, at its sole discretion, to sell or dispense any food or beverage before or after SFA's regularly scheduled lunch or breakfast periods, provided such service is not prohibited by federal program regulations. Any additional food service that is a material change to the contract and/or involves a total cost of \$150,000 or more must be approved by OON and be competitively procured.
- K. Nutrition education.** FSMC shall cooperate with SFA in promoting nutrition education and coordinating SFA's food service with classroom instruction.
- L. Regulatory compliance.** FSMC shall comply with the rules, regulations, policies, and instructions of OON and USDA and any additions or amendments thereto, including 7 CFR Parts 210, 220, 225, 245, and 250, as well as 2 CFR parts 200, 400, and 415 as applicable.

M. Allowable costs.

1. Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by FSMC or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to SFA.

When submitting costs to SFA for payment, FSMC must either:

- a. Identify the amount of the cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit food service account); or
 - b. Exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment. With this option, records management processes must be established that maintain the visibility and transparency of unallowable costs, including directly associated costs, in a manner suitable for contract cost determination and verification.
2. FSMC's determination of its allowable costs must be made in compliance with the applicable Departmental and Program regulations and OMB cost circulars.
 3. SFA must receive the full value of all USDA Foods, i.e., credits or reductions of FSMC costs. Specific requirements for USDA Foods are discussed further in section V of this document.
 4. FSMC must individually identify the amount and nature of each discount, rebate and other applicable credit on bills and invoices presented to SFA for payment. SFA will require FSMC to report this information monthly. FSMC must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract.
 5. FSMC must maintain documentation of costs, discounts, rebates, and other applicable credits, and must furnish such documentation upon request to SFA, OON, or USDA.
 6. No expenditure may be made from the nonprofit school food service account that permits or results in the contractor receiving payments in excess of FSMC's actual net allowable costs.
 7. Any pecuniary obligation on SFA is subject to the appropriation of sufficient funds for that purpose by SFA's Board of Education and the certification by SFA's fiscal officer that those funds are available or in the process of collection. Under no circumstance will the SFA be liable to the FSMC for indemnity and/or the payment of liquidated damages. SFA also will not accept or agree to any non-solicitation requirements with respect to FSMC's employees or personnel.

N. Food service staff. FSMC shall provide necessary staff to manage the food service operations as proposed and supervise all employees.

O. Special dietary needs.

1. FSMC shall make substitutions in the food components of the meal pattern for students with disabilities when their disability restricts their diet as stated in the students' *Individual Educational Plans (IEPs)* or 504 Plans. A licensed physician's statement must accompany any school meal accommodation requirements for students with disabilities.
2. Students with conditions not meeting the definition of disability but who are unable to consume regular meals because of medical or other special dietary needs will also be

accommodated (or not accommodated) per the district decision. Substitutions shall be made on a case-by-case basis when supported by a statement of the need for substitutes that includes recommended alternative foods, unless otherwise exempted by USDA. Such statement shall be signed by a medical doctor or a recognized medical authority.

3. There will be no additional charge to the student for meals of which substitutions have been accommodated per this section of the contract.
- P. Dates of operation.** SFA will make the final determination of the opening and closing dates of all sites, if applicable.
- Q. Gifts from FSMC.** SFA's officers, employees, or agents shall neither solicit nor accept gratuities, favors, nor anything of monetary value from contractors nor potential contractors.
- R. Payment terms.** FSMC shall invoice SFA at the end of each month for amounts due based on on-site records. SFA shall make payments within sixty (60) business days of the invoice date. Upon termination of the Agreement, all outstanding amounts shall immediately become due and payable. The SFA may make such exceptions to the invoice as the SFA reasonably deems necessary or appropriate under the circumstances then existing.
- S. Changes/amendments.** Once approved by OON, any further changes or amendments to this contract must be approved by OON prior to execution.
- T. Escalator provision.** For any renewal of an agreement, the compensation to the FSMC (i.e. management and/or administrative fees) shall be agreed upon with mutual written consent between the FSMC and the SFA, provided that any increase in compensation shall not exceed the CPI-U, Food Away from Home index. In order to facilitate the renewal of the agreement, FSMC shall submit to the SFA by not later than April 1 of each calendar year a written proposal for the renewal term for the budget, guaranteed return and for adjusting the FSMC's compensation rates, which adjustments to compensation shall be consistent with the requirements of this Article.
- U. Sustainability.** The SFA is interested in implementing sustainable and "green" practices in the food service operation. The FSMC shall assist the SFA in implementing sustainable practices in the operation of the food service program that reduce waste, including but not limited to composting and recycling. Such assistance shall include: advising on the types of collection containers that should be placed in the SFA facilities to maximize the collection of food waste and recyclable materials and separating such food waste and recyclable materials from non-compostable and non-recyclable materials, advising the SFA on transporting and disposing of the collected materials to the proper locations, and developing a program to promote, encourage and educate the SFA's students and personnel on the best recycling and composting. Describe your firm's experience related to sustainability initiatives. Include pertinent details of past projects where your firm successfully implemented sustainable practices in other food service operations.
- V. Meal Equivalent Information.**
1. 1 Lunch or Supper = 1 Meal
 2. 1 Breakfast = 0.67 Meal
 3. 1 Snack = 0.33 Meal
 4. A la Carte and additional sales shall be converted into meals using the following formula:

TTTTTTTTT SSTTTSSSS

Free lunch reimbursement + USDA Commodity allowance

Currently, the Free lunch reimbursement is \$3.15 and the commodity allowance is \$0.335

II. Designation of Program Expenses

- A. FSMC guarantees to SFA that FSMC shall be responsible for the expenses as checked under Column I. FSMC shall be responsible for negotiating/paying all employee fringe benefits, employee expenses, and accrued vacation and sick pay for staff on their payroll. FSMC shall factor these expenses into the fees that will be billed to SFA. SFA shall pay directly for the expenses as checked under Column II. Any expenses that will be not applicable to the contract shall be marked with N/A.

DESCRIPTION	COLUMN I (FSMC)	COLUMN II (SFA)
LABOR:		
Managers and/or Supervisors	X	
Full and Part-time Workers	X	Substitutes
Monitors		X
EMPLOYEE BENEFITS:		
Life Insurance	X	
Medical/Dental Insurance	X	
Retirement Plans	X	
Social Security	X	
Vacation	X	
Sick Leave	X	
Holiday Pay	X	
Uniforms	X	
Tuition Reimbursement		
Labor Relations		
Unemployment Compensation	X	
Workers Compensation	X	
Processing and Payment of Payroll	X	
FOOD:		
USDA Foods		
Handling and Processing Charges	X	
Direct Diversion Charges	X	
Commercial Distribution Charges	X	
Other Foods	X	
OTHER EXPENSES:		
Accounting		
Bank Charges		X
Data Processing	X	X
Recordkeeping	X	X
Processing and Payment of Invoices	X	X
Equipment – Major		
Original Purchase	X	X
Routine Maintenance		X
Major Repairs		X
Replacement		X

DESCRIPTION	COLUMN I (FSMC)	COLUMN II (SFA)
Equipment-Expendable (trays, tableware, glassware, utensils)		
Original Purchase	X	
Replacement	X	
Cleaning/Janitorial Supplies	X	
Insurance		
Liability Insurance	X	X
Insurance on Supplies/Inventory		X
Laundry and Linen	X	
Office Materials	X	X
Paper/Disposable Supplies	X	
Pest Control		X
Postage	X	X
Printing	X	
Product Testing	X	
Promotional Materials	X	
Taxes and License		X
Telephone		
Local		X
Long Distance		X
Expenses incurred to maintain the point of service count (i.e. the cost of tickets, tokens, and/or computer point of service system)		X
Training	X	X
Transportation of meals		X
Trash Removal		
From Kitchen		X
From School Premises		X
Travel		
Required	X	
Requested	X	
Utilities		X
Vehicles	X	X

III. Signature Authority

- A. SFA shall retain signature authority for the application/agreement, free and reduced-price policy statement, programs indicated in Section I.D, and the monthly claim for reimbursement. (Reference 7 CFR 210.9(a) and (b) and 7 CFR 210.16(a)(5))

IV. Free and Reduced Price Meals Policy

- A. **Eligibility roster.** SFA shall be responsible for the establishment and maintenance of the free and reduced price meals eligibility roster. SFA is ultimately responsible for assuring the accuracy of this roster. FSMC shall be responsible for advising and assisting the SFA in order to ensure that the SFA complies with the requirements of this subsection. SFA maintains final authority and FSMC assistance is limited to helping the SFA comply with their obligations under 7 CFR 245.
- B. **Point of service count.** FSMC shall conduct an accurate point-of-service count using the counting system submitted by SFA and approved by OON in the annual contract between SFA and OON as required under USDA regulations. Any counting system must eliminate the potential for overt identification of free and reduced price eligible students under USDA Regulation 7 CFR 245.8.
- C. **Eligibility application.** SFA shall be responsible for the development and distribution of the parent letter and Application for Free and Reduced Price Meals; Direct Certification; and determination of eligibility for free or reduced price meals. FSMC may act as an agent for SFA related to these responsibilities.
- D. **Eligibility hearings.** SFA shall be responsible for conducting any hearings related to determinations regarding eligibility for free or reduced price meals.
- E. **Verification of eligibility.** SFA shall be responsible for verifying Applications for Free and Reduced Price Meals as required by USDA regulations. FSMC may act as an agent for SFA related to verification of applications.

V. Donated foods

- A. **Use for SFA's benefit.** Any donated foods received by SFA and made available to FSMC must accrue solely to the benefit of SFA's CNPs, and shall be fully utilized therein. Donated foods shall be considered received when the foods arrive at the school kitchen, SFA storage facility, or FSMC storage facility in either raw form or in processed end products. FSMC shall have records available to substantiate that the full value of all donated foods is used solely for the benefit of SFA.
- B. **Title.** SFA shall retain title to all donated foods and the selected FSMC will conduct all activities relating to donated foods for which it is responsible in accordance with 7 CFR Parts 210, 220, 225, 226, and 250 as applicable.
- C. **Acceptance of foods.** FSMC shall accept and use donated foods in as large quantities as may be efficiently utilized in SFA's nonprofit food service, subject to approval of SFA. SFA shall consult with FSMC in the selection of donated foods; however, the final determination as to the acceptance of donated foods must be made by SFA
- D. **Storage and inventory.** FSMC will comply with all storage and inventory requirements for donated foods. FSMC will ensure that its system of inventory management will not result in SFA being charged for donated foods.
- E. **Specific use requirements.** FSMC will use all donated ground beef and ground pork products, and all processed end products, without substitution, in SFA's food service. FSMC will use all other donated foods, or will use commercially purchased foods of the same generic identity, of U.S. origin, and of equal or better quality than the donated foods, in SFA's food service.

- F. Recordkeeping.** FSMC is required to maintain accurate and complete records with respect to the receipt, use/disposition, storage, and inventory of donated foods in accordance with 7 CFR 250.54(b). Failure by FSMC to maintain the required records under this contract shall be considered prima facie evidence of improper distribution or loss of donated foods.
- G. Negligence.** FSMC shall accept liability for any negligence on its part that results in any loss of, improper use of, or damage to donated foods.
- H. Processing contracts.** FSMC is prohibited from entering into any processing contracts utilizing donated foods on behalf of SFA. Selected FSMC agrees that any procurement and/or utilization of end products by selected FSMC on behalf of SFA will be in compliance with the requirements in subpart C of 7 CFR Part 250 and with the provisions of SFA's processing agreements.
- I. Discounts, rebates, refunds.** SFA must receive all discounts or rebates for donated foods purchases made on its behalf. All refunds received from processors must be retained in the nonprofit food service account.
- J. Credit for food value.** FSMC must credit SFA for the value of all donated foods received for use in SFA's meal service in the school year or fiscal year (including both entitlement and bonus foods), and including the value of donated foods contained in processed end products, in accordance with the contingencies in 7 CFR 250.51(a). The donated foods will be credited using **entitlement** value. Credits will be reported on **the monthly invoice from FSMC**.
- K. Reconciliation.** Year-end reconciliation shall be conducted by SFA to ensure and verify correct and proper credit has been received for the full value of all donated foods used by FSMC during the fiscal year. SFA reserves the right to conduct donated foods credit audits throughout the year to ensure compliance with federal regulations 7 CFR 210 and 7 CFR 250. If any adjustments are necessary, SFA is responsible for assuring such adjustments are made. FSMC shall be responsible for advising and assisting the SFA in order to ensure that the SFA complies with the requirements of this subsection.
- L. Review of records.** The distributing agency, subdistributing agency, SFA, the Comptroller General, the Department of Agriculture, or their duly authorized representatives, may perform onsite reviews of FSMCs food service operation, including the review of records, to ensure compliance with the requirements for the management and use of donated foods.
- M. Contingency for extension or renewal.** Extensions or renewals of the contract, if applicable, are contingent upon the fulfillment of all contract provisions relating to donated foods.

VI. Food Safety

- A. Inspection requirements.** SFA shall comply with food safety inspection requirements as prescribed by USDA for its facilities and shall ensure that all state and local regulations are being met by FSMC preparing or serving meals at any SFA facility.
- B. Outside facility requirements.** FSMC shall maintain state and/or local health certifications for any facility outside SFA in which it proposes to prepare meals and shall maintain this health certification for the duration of the contract as required under USDA Regulations 7 CFR 210.16(c) and shall comply with food safety inspection requirements as prescribed by USDA for its facilities and shall ensure that all state and local regulations are being met in its facilities.

VII. Meals

- A. **Schedule.** FSMC shall serve meals on such days and at such times as requested by SFA
- B. **SFA responsibility.** SFA shall retain control of the quality, extent, and general nature of the food service. FSMC shall be responsible for advising and assisting the SFA in order to ensure that the SFA complies with the requirements of this subsection.
- C. **Free, reduced, and paid.** FSMC shall offer free, reduced price, and full price reimbursable meals to all eligible children participating in the programs indicated in Section I.D.
- D. **Meal pattern.** FSMC shall provide meals that satisfy the Meal Pattern requirements for the programs identified in Section I.D. The Meal Pattern requirements are included as Attachment 10. This includes a la carte items as provided by 7 CFR 210.11. If FSMC offers à la carte items, FSMC shall also offer free, reduced price and paid reimbursable lunches to all eligible children (7 CFR 210.16(a)).
- E. **Participation.** FSMC shall promote efforts to increase participation in the child nutrition programs.
- F. **Scope of services.** FSMC shall provide the specified types of service in the schools/sites listed in Attachment 2, which is a part of this contract.
- G. **Authorized sales.** FSMC shall sell on the premises only those foods and beverages authorized by SFA and only at the times and places designated by SFA.
- H. **Meals not meeting requirements.** No payment will be made to FSMC for meals that are spoiled or unwholesome at the time of delivery; do not meet detailed specifications as developed by SFA for each food component in the meal pattern; or do not otherwise meet the requirements of this contract.
- I. **Adult meals.** Adult meal charges must be established in accordance with FNS Instruction 782-5, Pricing of Adult Meals in the National School Lunch and School Breakfast Programs. Pricing must include overall cost of the lunch including the value of any USDA Foods used to prepare meals.

VIII. Books and Records

- A. **Reporting to SFA.** FSMC shall maintain such records (supported by invoices, receipts, or other evidence) as SFA will need to meet monthly reporting responsibilities and shall submit monthly operating statements in a format approved by SFA no later than the tenth calendar day succeeding the month in which services were rendered. The FSMC shall prepare on behalf of and for approval by the SFA all reports as are required to be submitted by the SFA to the applicable government authorities, and the reports shall be prepared by the FSMC in compliance with the requirements of the government authorities. Participation records, including claim information by eligibility category, shall be submitted no later than the fifth working day succeeding the month in which services were rendered. SFA shall perform edit checks on the participation records provided by FSMC prior to the preparation and submission of the claim for reimbursement.
- B. **Allowable expenses.** FSMC shall maintain on-site records to support all allowable expenses appearing on the monthly operating statement. These records shall be kept in an orderly fashion according to expense categories.
- C. **Year-end statement.** FSMC shall provide SFA with a year-end statement.

- D. **Review of records.** Books and records of FSMC pertaining to the contract shall be made available, upon demand, in an easily accessible manner for a period of three years after the final claim for reimbursement for the fiscal year to which they pertain for such additional period of time as may be necessary to resolve issues raised by audit or litigation. The books and records shall be made available for audit, examination, excerpts, and transcriptions by SFA and/or any state or federal representatives or auditors. If audit findings regarding FSMC's records have not been resolved within the three-year record retention period, the records must be retained beyond the three-year period for as long as required for the resolution of the issues raised by the audit. (Reference 7 CFR 210.9(b)(17) and 2 CFR 200.333)
- E. **Federally required records.** FSMC shall not remove federally required records from SFA premises upon contract termination.

IX. Employees

- A. **Designation of employer.** Attachment 12 ("Labor Worksheet, SFA Employees") designates those employees who shall be retained by SFA and those subject to employment by FSMC.
- B. **Staffing plan.** FSMC shall provide SFA with a schedule of employees, positions, assigned locations, salaries, and hours to be worked as part of the proposal on Attachment 13. Specific locations and assignments will be provided to SFA two full calendar weeks prior to the commencement of operation.
- C. **Site Manager.** SFA shall have final approval regarding the hiring of FSMC's site manager. Any site manager proposed by FSMC must meet the minimum hiring qualifications for School Nutrition Program Directors set forth in the USDA Final Rule: Professional Standards for School Nutrition Programs Personnel as Required by the Healthy, Hunger-Free Kids Act of 2010.
- D. **Wage and hour requirements.** FSMC shall comply with all wage and hours of employment requirements of federal and state laws. FSMC shall be responsible for supervising and training personnel, including SFA-employed staff. Supervision activities include employee and labor relations, personnel development, and hiring and termination of FSMC management staff, except the site manager. FSMC shall also be responsible for the hiring and termination of non-management staff who are employees of FSMC.
- E. **Workers' compensation.** FSMC shall provide Workers' Compensation coverage for all its employees.
- F. **SFA policies.** FSMC shall instruct its employees to abide by the policies, rules, and regulations with respect to use of SFA's premises as established by SFA and which are furnished in writing to FSMC.
- G. **Staffing patterns.** Staffing patterns, except for the site manager, shall be mutually agreed upon.
- H. **Facilities.** SFA shall provide sanitary toilet and hand washing facilities for the employees of FSMC.
- I. **Removal of employees.** SFA may request, in writing, the removal of any employee of FSMC who violates health requirements or conducts themselves in a manner that is detrimental to the well-being of the students, provided such request is not in violation of any federal, state, or local employment laws. In the event of the removal or suspension of any such employee, FSMC shall immediately restructure the food service staff without disruption of service.

- J. **Emergency procedures.** All SFA and/or FSMC personnel assigned to the food service operation in each school shall be instructed in the use of all emergency valves, switches, and fire safety devices in the kitchen and cafeteria areas.
- K. **Background check.** FSMC shall perform or cause to be performed an Ohio Bureau of Criminal Investigation and Identification and Federal Bureau of Investigation criminal background check of the employees of the FSMC or of any subcontractors that will perform work or services or otherwise be present at the school facilities site. Prior to the performance of any services by such employees, the criminal background check shall be performed and completed at the FSMC's sole cost and expense. No person shall be employed by the FSMC or any subcontractors who has been found guilty of any of the criminal offenses enumerated in Ohio Revised Code Section 3319.39 or any equivalent provisions under Federal law or the laws of any of the other states. The FSMC shall remove (and shall cause its subcontractors to remove) any person from the school facilities (during the criminal background check or otherwise) to have violated any of the offenses listed in Section 3319.39 of the Ohio Revised Code or equivalent provisions thereof under Federal law or the laws of any of the other states. The foregoing shall not (i) be cause for any claim against the SFA for any reason, including without limitation, interference or delay, and (ii) excuse the FSMC and the FSMC's subcontractors from meeting its obligations. Without limiting any other remedy the SFA may have for failure of the FSMC to comply with these provisions, the SFA may suspend the processing of invoices until the FSMC complies.
- L. FSMC shall meet with the SFA's designee at least monthly plus any additional meetings as deemed necessary by the SFA to discuss such matters as procedures, progress, problems, scheduling and quality control. FSMC agrees to promptly, courteously and continuously address any and all complaints or concerns brought to its attention by guardians, family members, SFA staff, or other parties representing the interests of any student with respect to issues that include but are not limited to the quality of food, pricing, portions sizes, and courteousness of FSMC employees.

X. Monitoring

- A. **SFA observation.** SFA shall monitor the food service operation of FSMC through periodic on-site SFA school building visits to ensure that the food service is in conformance with USDA program regulations (Reference 7 CFR 210.16). Further, if there is more than one school site, there is an additional requirement that SFA conduct an on-site review of the counting and claiming system no later than February 1 of each year as required by 7 CFR 210.8.
- B. **Review of records.** The records necessary for SFA to complete the required monitoring activities must be maintained by FSMC under this contract and must be made available to the Auditor General, USDA, OON, and SFA upon request for the purpose of auditing, examination, and review.
- C. **SFSP sites.** If applicable, SFA, as a SFSP sponsor, is responsible for conducting and documenting the required SFSP site visits of all sites for preapproval and during operation of the program.

XI. Menus

- A. **Advisory group.** SFA shall establish and FSMC shall participate in the formation, establishment, and periodic meetings of an SFA advisory board composed of students, teachers, and parents to assist in menu planning. (Reference 7 CFR 210.16(a)(8))

B. Menu development. Check the appropriate box below.

FSMC will complete menu cycles for all programs.

SFA will complete menu cycles for all programs.

C. Menu cycle. FSMC must comply with the menu cycles as specified by SFA in Attachment 11. If FSMC developed the menus, FSMC must comply with the agreed upon menus included in the proposal document for the first 21 days. Any changes made by FSMC after the first initial menu cycle may be made only with the approval of SFA. SFA shall approve the menus no later than two weeks prior to service. (Reference 7 CFR 210.16(b)(1)). FSMC must also comply with the Minimum Food Specifications in Attachment 9 for all programs.

XII. Use of Facilities, Inventory, Equipment, and Storage

A. Use of space. SFA will make available, without cost or charge to FSMC, area(s) of the premises agreeable to both parties in which FSMC shall render its services.

B. Beginning and ending inventory. Prior to the start of initial operations, FSMC and SFA will take a beginning inventory of all usable food, supplies, and USDA Foods on the premises. FSMC will utilize such inventory at a value determined by invoice. On termination of the Contract, FSMC and SFA will take a similar inventory. If the value of the ending inventory is greater than the beginning inventory, the difference shall be added to FSMC's Cost of Business and if lesser, the difference shall be subtracted from FSMC's Cost of Business.

C. Supplies and equipment. FSMC shall maintain the inventory of silverware, chinaware, kitchen utensils, and other operating items necessary for the food service operation at the inventory level as specified by SFA. SFA will replace expendable equipment and replace, repair, or maintain nonexpendable equipment except when damages result from the use of less than reasonable care by the employees of FSMC.

D. Keys. FSMC shall provide SFA with one set of keys for all food service areas secured with locks.

E. Regulatory compliance. SFA shall furnish and install any equipment and/or make any structural changes needed to comply with federal, state, or local laws, ordinances, rules, and regulations. The FSMC shall account for all SFA equipment and shall protect the equipment from theft or destruction.

F. Equipment or utility malfunction. SFA shall be responsible for any losses, including USDA Foods, which may arise due to equipment malfunction or loss of electrical power not within the control of FSMC. The FSMC shall otherwise be responsible for any other losses that are not caused by the SFA.

G. SFA equipment. All food preparation and serving equipment owned by SFA shall remain on the premises of SFA.

H. FSMC equipment. FSMC shall notify SFA of any equipment belonging to FSMC on SFA premises within 10 days of its placement on SFA premises. SFA shall not be responsible for loss or damage to equipment owned by FSMC and located on SFA premises.

I. Access to facilities. SFA shall have access, with or without notice, to all of SFA's facilities used by FSMC for the purposes of inspection and audit.

- J. **Use of facilities other than for programs.** FSMC shall not use SFA's facilities to produce food, meals, or services for other organizations without the approval of SFA. If such usage is mutually acceptable, there shall be a signed agreement which stipulates the fees to be paid by FSMC to SFA for such facility usage.
- K. **Return of equipment.** FSMC shall surrender to SFA, upon termination of the contract, all equipment and furnishings in good repair and condition, reasonable wear and tear excepted.

XIII. Purchases

- A. **FSMC acting as agent.** If FSMC is procuring goods or services which are being charged to SFA under the contract (e.g. equipment), FSMC is acting as an agent for SFA and must follow the same procurement rules under which SFA must operate and that FSMC may not serve as a vendor. Any rebates, discounts, or commissions associated in any manner with purchases must be returned to the nonprofit school food service account. Only net costs may be charged to SFA.
- B. **Food specifications.** Any purchase of food must meet the specification listed in Attachment 9.

XIV. Sanitation

- A. **Trash removal.** FSMC shall place garbage and trash in containers in designated areas as specified by SFA. SFA shall remove all garbage and trash from the designated areas.
- B. **Cleaning of service areas.** FSMC shall clean the meal production and service areas used to provide the services detailed on Attachment 2.
- C. **General care.** FSMC shall operate and care for all equipment and food service areas in a clean, safe, and healthy condition in accordance with standards acceptable to SFA and comply with all applicable laws, ordinances, regulations, and rules of federal, state, and local authorities, including laws related to recycling.
- D. **Ventilation hoods.** SFA shall clean ducts and hoods above the filter line. FSMC shall clean hood filters.
- E. **Local and state requirements.** FSMC shall comply with all local and state sanitation requirements in the preparation of food.

XV. Licenses, Fees, and Taxes

- A. **Taxes.** FSMC shall be responsible for paying all applicable taxes and fees, including (but not limited to) excise tax, state and local income tax, payroll and withholding taxes for FSMC employees. FSMC shall hold SFA harmless for all claims arising from payment of such taxes and fees.
- B. **Licenses.** FSMC shall obtain and post all licenses and permits as required by federal, state, and/or local law.
- C. **SFA rules.** FSMC shall comply with all SFA building rules and regulations.

XVI. Nondiscrimination

- A. Both SFA and FSMC agree that no child who participates in the NSLP, SBP, ASCSP, SFSP and SMP will be discriminated against on the basis of race, color, national origin, age,

disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the USDA.

XVII. Emergency Closing

- A. Utility interruption.** SFA shall notify FSMC of any interruption in utility service of which it has knowledge.
- B. School closing.** SFA shall notify FSMC of any delay in the beginning of the school day or the closing of school(s) due to snow or other emergency conditions.

XVIII. Terms, Nonperformance, and Termination

- A. Remedies for nonperformance.** In the event of FSMC's nonperformance under this contract and/or the violation or breach of the contract terms, SFA shall have the right to pursue all administrative, contractual, and legal remedies against FSMC and shall have the right to seek all sanctions and penalties as may be appropriate.
- B. Fiscal penalties.** FSMC shall reimburse SFA for the full amount of any fiscal penalties resulting from adjusted or disallowed claims which are attributable to FSMC's negligence, including those fiscal penalties based on reviews or audit findings that occurred during the effective dates of original and renewal contracts. In addition to any other remedies set forth herein, in the event the FSMC fails to perform its duties or provide the services required, the SFA may notify the FSMC of the services which are not being provided. If the FSMC does not provide same within five (5) days of the date of the notice (or within such lesser time period as specified by the SFA in the event of an emergency or a threat to health and safety), then the SFA may perform or provide the same and deduct the costs of performing such services from any amounts due and payable the FSMC.
- C. Force Majeure.** Neither FSMC nor SFA shall be responsible for any losses resulting if the fulfillment of the terms of the contract shall be delayed or prevented by wars, acts of public enemies, strikes, fires, flood, acts of God, or for any acts not within the control of FSMC or SFA, respectively, and which, by the exercise of due diligence, it was unable to prevent.
- D. Termination for cause.** In the event either party commits a material breach, including, but not limited to, violation of program regulations, the non-breaching party may terminate this agreement for cause by giving thirty 30 days written notice. If the breach is remedied prior to the proposed termination date, the agreement shall continue in effect except when the breach is a repeated breach. A repeated breach shall mean three or more breaches. After the non-breaching party has notified the breaching party of a third breach, the non-breaching party may terminate the contract without providing an opportunity to cure if the breaching party breaches for a fourth time. The four breaches are not required to be related to each other in any way. The rights of termination referred to herein are not intended to be exclusive and are in addition to any other rights available to either party at law or in equity. Should the SFA terminate the agreement for breach but that breach be subsequently found to be insufficient for termination, then the termination shall be deemed one of convenience.
- E. Termination for convenience.** At any time, because of circumstances beyond the control of SFA as well as FSMC, FSMC or SFA may terminate the contract by giving 60 days written notice to the other party. Should this right of termination be exercised by the SFA, the SFA reserves the right (1) to require the FSMC to continue to provide services for the sixty (60) day notice period and reimburse FSMC for its costs and expenses for the sixty (60) day period or any part thereof for which services are maintained, or (2) to require the FSMC to cease its performance hereunder immediately. Should the right of termination for convenience be exercised by the FSMC, then the FSMC shall pay the SFA's

reasonable termination expenses which are those expenses incurred by the SFA that are attributable to the termination including, but not limited to, the expenses related to transitioning the management of the food service operation to a replacement food service vendor and/or to employees of the SFA, any ensuing increases in the SFA's operational and managerial costs in the fiscal year in which the termination occurs as a result of the FSMC's termination, and any shortfall in a guaranteed return from the FSMC as a result of the FSMC's early termination.

- F. Contract authority. SFA is the responsible authority without recourse to USDA or OON to the settlement and satisfaction of all contractual and administrative issues arising from the transaction. Such authority includes, but is not limited to: source evaluation, protests, disputes, claims, or other matters of a contractual nature. Matters concerning violations of the law will be referred to the local, state, or federal authority that has proper jurisdiction.
- G. The SFA may immediately terminate the agreement at any time upon written notice to the FSMC following a determination by an arbitrator (including a determination made by an arbitrator related to a collective bargaining agreement to which the SFA is a party) that any material provision of the agreement is contrary to law or that any material provision of the agreement may not lawfully be carried out.
- H. Dispute Resolution. If a dispute arises out of or relates to the agreement, or its alleged breach, and if that dispute has not been settled through direct discussions within a reasonable period, the parties to the agreement agree to first endeavor to settle the dispute in an amicable manner before having recourse to a judicial forum. In addition, the SFA and FSMC may, by written agreement, submit any disputes to non-binding mediation upon such terms as shall be mutually agreeable and such mediation shall take place at an agreed-upon location in the County where the SFA is located. This Article shall not prevent either party from bringing a third party claim in pending litigation for indemnity and/or contribution. Any suit, which may be brought to enforce any provision of the agreement or any remedy with respect hereto, shall be brought in a court of competent jurisdiction where the SFA is located.
- I. Public Records Act. The parties recognize and acknowledge that the SFA is subject to the Public Records Act, Ohio Revised Code Section 149.43. The parties also recognize and acknowledge that trade secrets are exempt from disclosure as public records under Ohio Revised Code Sections 149.43(A)(1)(v) and 1333.61(D). FSMC shall identify such documents and information that it submits to the SFA that FSMC considers confidential and exempt from disclosure. If SFA receives a request for information related to the agreement under the Ohio Public Records Act or becomes legally compelled by legal proceedings to make any disclosure, SFA shall not be liable for and shall be held harmless for any disclosure made in good faith pursuant to the Ohio Public Records Act and/or for compliance with such legal process. FSMC shall be responsible at FSMC's sole cost and expense for taking legal actions and seeking protective orders to prevent the disclosure of information pertaining to the agreement.
- J. Right to inventions. Any discovery, invention, software, or programs paid for by SFA shall be the property of SFA to which OON and USDA shall have unrestricted rights including copyrights.
- K. FSMC acknowledges that it may receive pupil information, the confidentiality of which is secured by both Ohio and Federal law, in the course of performing the duties required by the Agreement. FSMC will ensure the confidentiality of all such information.

XIX. Insurance

- A. **Required coverage.** FSMC shall maintain the insurance coverage set forth below for each accident provided by insurance companies authorized to do business in the state of Ohio with

an A.M Best Rating of A or better. A Certificate of Insurance of FSMC's insurance coverage indicating these amounts must be submitted at the time of the award.

1. Comprehensive General Liability – includes coverage for:

- a. Premises – Operations
- b. Products – Completed Operations
- c. Contractual Insurance
- d. Broad Form Property Damage
- e. Independent Contractors
- f. Personal and Advertising Injury
- g. Damage to electronic data

An each-occurrence limit of not less than \$2,000,000, a general-aggregate limit of not less than \$2,000,000, and a products and completed-operations aggregate limit of not less than \$2,000,000.

- 2. Automobile Liability: covering all owned, non-owned, and hired vehicles used in connection with the Work: Bodily injury (including death and emotional distress) and property damage with a combined single limit of \$1,000,000 each accident.
- 3. Workers' Compensation-Statutory.
- 4. Employer's Liability: one million dollars (\$1,000,000) each accident, one million dollars (\$1,000,000) each employee, and one million dollars (\$1,000,000) policy limit.
- 5. Excess Umbrella Liability: \$5,000,000 Combined Single Unit.
- 6. Sexual Abuse and Molestation Insurance with limits of not less than one million dollars (\$1,000,000) per occurrence and one million dollars (\$1,000,000) in the aggregate.

B. SFA as additional insured. SFA and the SFA's officers, employees and agents shall be named as additional insureds on General Liability, Automobile, and Excess Umbrella. FSMC must provide a waiver of subrogation in favor of SFA for General Liability, Automobile, Workers' Compensation, and Excess Umbrella.

C. Notice to SFA. The contract of insurance shall provide for notice to SFA of cancellation of insurance policies 30 days before such cancellation is to take effect. SFA may ask for proof of such direction in the form letter from the insurance company.

XX. Certification

A. Energy efficiency. FSMC shall comply with the mandatory standards and policies relating to energy efficiency that are contained in the state energy plan issued in compliance with the Energy Policy and Conservation Act (P.L.94-163, 89 Stat. 871).

B. Contract Work Hours and Safety Standards Act. FSMC shall comply with Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (the Act), 40 U.S.C. §§327-330, as supplemented by Department of Labor regulation, 29 CFR Part 5. Under Section 103 of the Act, FSMC shall be required to compute the wages of every laborer on the basis of a standard workday of eight hours, and a standard work week of 40 hours. Work in excess of the standard workday or standard work week is permissible provided that the worker is

compensated at a rate of not less than 1½ times the basic rate of pay for all hours worked in excess of eight hours in any calendar day or 40 hours in any work week.

- C. **Equal employment opportunity.** FSMC shall comply with Executive Order 11246, entitled *Equal Employment Opportunity*, as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations, 41 CFR Part 60.
- D. **Civil rights law.** FSMC shall comply with the following civil rights laws, as amended: Title VI of the Civil Rights Act of 1964; Title IX of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, *Civil Rights Compliance and Enforcement in School Nutrition Programs*.
- E. **Buy American.** FSMC shall comply with the *Buy American Provision* for contracts that involve the purchase of food, USDA Regulation 7 CFR Part 250.23 and 210.21.
 - 1. FSMC shall purchase, to the maximum extent practicable, domestic commodities or products which are either an agricultural commodity produced in the United States (U.S.) or a food product processed in the U.S. substantially using agricultural commodities produced in the U.S.
 - 2. FSMC shall certify the percentage of U.S. content in the products supplied to SFA.
 - 3. SFA reserves the right to review vendor purchase records to ensure compliance with the Buy American provision.
- F. **Independent price determination.** FSMC has signed the *Certification of Independent Price Determination*, Attachment 18, which was attached as an addendum to FSMC's proposal and which is incorporated herein by reference and made a part of this contract.
- G. **Disbarment, suspension, ineligibility, and Voluntary Exclusion.** FSMC certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- H. **Clean Air Act and Federal Water Pollution Control Act.** FSMC shall comply with all applicable standards, orders, or requirements issued under Clean Air Act [42 U.S.C. 7401-7671q] and the Federal Water Pollution Control Acts [33 U.S.C. 1251-1387], Executive Order 11738, and Environmental Protection Agency (EPA) regulations (40 CFR Part 15).
- I. **Lobbying certification.** FSMC has signed the Lobbying Certification, Attachment 19, which was attached as an addendum to FSMC's proposal and which is incorporated and made a part of this contract. If applicable, FSMC has also completed and submitted Standard Form-LLL, *Disclosure Form to Report Lobbying*, (Attachment 20), or will complete and submit as required in accordance with its instructions included in Attachment 20.
- J. **Copeland Act.** FSMC shall comply with the Copeland "Anti-Kickback" Act (18 U.S.C.874) as supplemented in Department of Labor regulations (29 CFR Part 3).
- K. **Davis-Bacon Act.** FSMC shall comply with the Davis-Bacon Act (40 U.S.C. 276a to 276a-7) as supplemented by Department of Labor regulations (29 CFR Part 5).
- L. **Other pertinent laws.** FSMC shall comply with all other pertinent state and federal laws.

XXI. Miscellaneous

- A. Proposal specifications. FSMC shall comply with the provisions of the proposal specifications, which are hereby in all respects made a part of this contract including all agreed to negotiations between SFA and selected FSMC which have been approved in writing by OON.
- B. Subcontracting prohibited. No provision of this contract shall be assigned or subcontracted without prior written consent of SFA which consent may be withheld in the SFA's sole discretion.
- C. Waiver of claim. No waiver of any default shall be construed to be or constitute a waiver of any subsequent claim.
- D. Best commercial practices. Any silence, absence, or omission from the contract specifications concerning any point shall be regarded as meaning that only the best commercial practices are to prevail and that only materials (e.g. food, supplies, etc.) and workmanship of a quality that would normally be specified by SFA are to be used.
- E. Claims for adjustment. Payments on any claim shall not preclude SFA from making a claim for adjustment on any item found not to have been in accordance with the provisions of this contract and proposal specifications.
- F. Program review findings. SFA shall be responsible for ensuring the resolution of program review and audit findings.
- G. OON Review. This contract is subject to review and approval by OON.
- H. Equipment investment. [Intentionally Deleted]
- I. **Indemnification.** Except as otherwise expressly provided in this contract, FSMC will defend, indemnify, and hold SFA harmless from and against all claims, liability, loss and expense, including reasonable collection expenses, attorneys' fees and court costs that may rise because of the negligence, misconduct, or other fault of the FSMC, its agents or employees in the performance of its obligations under this contract, except to the extent any such claims or actions result from the negligence of SFA, its employees or agents. This clause shall survive termination of the Agreement.
- J. **Financial soundness.** SFA and FSMC shall work together to ensure a financially sound operation.
- K. Assumptions. Financial terms of the Agreement are based upon existing conditions and the following assumptions. If there is a material change in conditions, including, without limitations, changes to the following assumptions, the contract (1) may be terminated at the end of the current term or (2) continue under the same terms as written, whichever is mutually agreed upon.
 - a. SFA's policies, practices, and service requirements shall remain materially consistent throughout the contract term and any subsequent contract renewals.
 - b. Legislation, regulations, and reimbursement rates that create changes in the school lunch program shall remain materially consistent throughout the year.
 - c. Usable USDA Foods, of adequate quality and variety required for the menu cycle, valued at an amount as set forth by USDA per pattern meal for the contract year will continue to be available.

- d. The government reimbursement rates in effect shall remain materially consistent throughout the year.
- e. Meal components and quantities required for applicable CNPs remain consistent with prior years.
- f. Service hours, service requirements, and type or number of facilities selling food and/or beverages on SFA's premises shall remain materially consistent throughout the year.
- g. The state or federal minimum wage rate and taxes in effect shall remain materially consistent throughout the year.
- h. The projected number of full feeding days is: 179.
- i. SFA revenue credited to the nonprofit food service program shall include all state and federal amounts received specifically for child nutrition operations.

The term materially consistent shall mean that a change does not (1) materially increase FSMC's cost of providing management service or (2) materially decrease the net revenue derived from the food service operations.

XXIII. SFSP

- A.** SFA shall be responsible for determining eligibility of all SFSP sites.

- B.** SFA and FSMC shall (as applicable) immediately correct any problems found as a result of a health inspection and shall submit written documentation of the corrective action implemented within two weeks of the citation.

- C.** FSMC must comply with any cycle menu developed the SFSP (Attachment 11). SFA shall approve any changes in the menus no later than two weeks prior to service after the initial cycle has been used.

- D.** Bonds will not be required.

AGREEMENT PAGE

The undersigned hereby offers to provide the services of an FSMC as specified in this proposal for the period of July 1, 2024 and ending June 30, 2025.

I understand that SFA reserves the right to reject any or all proposals, and that this proposal may not be withdrawn during a period of sixty (60) days from the time of opening of the proposal.

Furthermore, I certify that, consistent with Section I.Q of this RFP, I have not exchanged any gratuities, favors, nor anything of monetary value with SFA and that this proposal is made without prior understanding, agreement, or connection with any other offeror submitting a proposal for the same type of service, and is in all respects fair and without collusion or fraud. I agree to abide to all terms and conditions of this RFP and certify that I am authorized to sign the RFP for the offeror.

FSMC NAME: _____

FSMC ADDRESS: _____

SIGNATURE (Of authorized representative): _____ Date: _____

PRINT NAME: _____

TITLE: _____

PHONE: _____

FAX NUMBER: _____

E-MAIL: _____

(SFA will complete section below this line)

Awarding of the Contract:

SFA by signing below is awarding the contract for this RFP to the proposer. This proposal, all sections of the proposal, all terms and conditions, addendums, and attachments, including any additional addendums mutually agreed to by both SFA and proposer will be incorporated into this awarded contract.

The undersigned hereby accepts proposer's services as an FSMC as specified in this proposal for the period of July 1, 2024 and ending June 30, 2025.

SIGNATURE (Of authorized representative): _____ Date: _____

PRINT NAME: _____

TITLE: _____

LIST OF CONTRACT ATTACHMENTS

TITLE	ATTACHMENT	SFA ACTION REQUIRED	FSMC ACTION REQUIRED
Site/Building Listing - General Data	Attachment 1	X	
Site/Building Listing - Services to Be Provided	Attachment 2	X	
Site Average Daily Participation for Lunch	Attachment 3	X	
Site Average Daily Participation for Breakfast	Attachment 4	X	
Site Average Daily Participation for After School Snacks	Attachment 5	X	
Site Average Daily Participation for the Special Milk Program	Attachment 6	X	
Site Average Daily Participation for SFSP	Attachment 7	X	
Holiday Schedule	Attachment 8	X	
Minimum Food Specifications	Attachment 9	X	
Meal Pattern Charts	Attachment 10	X	
Program Menus	Attachment 11	X	X
Labor Work Sheet, SFA Employees	Attachment 12	X	
Labor Work Sheet, FSMC Employees	Attachment 13		X
Fringe Benefit Cost Sheet, SFA Employees	Attachment 14	X	
Fringe Benefit Cost Sheet, FSMC Employees	Attachment 15		X
Projected Operations – Revenue	Attachment 16	X	
Projected Operations – Expenses	Attachment 17	Donated food values only	X
Independent Price Determination Certificate	Attachment 18	X	X
Lobbying Certification	Attachment 19		X
Disclosure of Lobbying Activities	Attachment 20		X
Unallowable SFA-FSMC Contract Document Provisions	Attachment 21	X	X

SFA SITE/BUILDING LISTING – SERVICES TO BE PROVIDED

SITE OR SCHOOL	BREAKFAST					LUNCH					ASCSP	SFSP	SMP	VEN-DING	CONCE-SSIONS
	MEAL ¹	OFFER VERSUS SERVE	A LA CARTE SALES	CON-TRACT MEALS ³	ADULT MEALS	MEAL ¹	OFFER VERSUS SERVE	A LA CARTE SALES	CON-TRACT MEALS ³	ADULT MEALS					
Lake Elementary School	Yes	Yes	Yes	N/A	Yes	Yes	Yes	Yes	N/A	Yes	Yes				
Lake High School	Yes	Yes	Yes	N/A	Yes	Yes	Yes	Yes	N/A	Yes	Yes				

¹ A reimbursable meal is to be offered that meets the standard established with the menus included as part of this proposal.

² Contract meals-meals served to other SFAs

SITE AVERAGE DAILY PARTICIPATION – LUNCH PROGRAM

SITE OR SCHOOL	ENROLLMENT	AVERAGE DAILY PARTICIPATION			CONTRACT MEALS (Meals sold to other schools)*
		FREE	REDUCED	PAID	
Lake Elementary School	670	182	16	145	N/A
Lake High School	998	213	26	223	N/A
TOTAL	1,668	395	42	368	

*Do not include Special Functions

SITE AVERAGE DAILY PARTICIPATION - BREAKFAST PROGRAM

SITE OR SCHOOL	ENROLLMENT	AVERAGE DAILY PARTICIPATION			CONTRACT MEALS (Meals sold to other schools)*
		FREE	REDUCED	PAID	
Lake Elementary School	670	104	13	66	N/A
Lake High School	998	72	10	29	N/A
TOTAL	1,668	176	23	95	

*Do not include Special Functions

SITE AVERAGE DAILY PARTICIPATION - SUMMER FOOD SERVICE PROGRAM

SITE OR SCHOOL	BREAKFASTS	LUNCHESES	SNACKS	SUPPERS
Mobile Sites (See list below)				
Summer SOAR	63	72	N/A	N/A
Millbury Firemans Rec Hall	N/A	7	N/A	N/A
Loop Park	N/A	18	N/A	N/A
Laketon Terrace	N/A	16	N/A	N/A
Eastpointe Apartments	N/A	4	N/A	N/A
TOTAL	63	117		

HOLIDAY SCHEDULE

LAKE LOCAL SCHOOLS 2024-2025 CALENDAR

August 26-28 - Professional development days remaining from 2023-24 school calendar

August 29 - Teacher Inservice*
August 30 - Teacher Workday

* marks the official beginning of the 2024-2025 calendar

AUGUST 2024						
S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

2 days

September 2 - Labor Day
September 3 - First day with students
September 27 - Midterm - quarter 1

SEPTEMBER 2024						
S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

20 days

October 25 - Quarter 1 ends

OCTOBER 2024						
S	M	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

23 days

November 7 & 8 - Parent-teacher conferences (2 evenings & 1 full day)

November 22 - Midterm - quarter 2
November 27 - 29 - Thanksgiving Break

NOVEMBER 2024						
S	M	T	W	Th	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

17 + 2 days

December 20 - Quarter 2/Semester 1 ends

December 23 - January 2 - Christmas break

DECEMBER 2024						
S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

15 days

January 3 - Teacher Workday (Grades due by midnight)
January 20 - Martin Luther King Jr day

JANUARY 2025						
S	M	T	W	Th	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

20 days

FEBRUARY 2025						
S	M	T	W	Th	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

February 17 - President's Day
February 14 - Midterm - Quarter 3

19 days

MARCH 2025						
S	M	T	W	Th	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

21 days

March 21 - Quarter 3 ends

APRIL 2025						
S	M	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

19 days

April 17-21 - Easter break
April 25 - Midterm - Quarter 4

MAY 2025						
S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

21.5 days

May 18 - Commencement
May 26 - Memorial Day

JUNE 2025						
S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

4.5 days

June 5 - Quarter 4/Semester 2 ends
June 6 - Teacher 1/2 workday

■ Indicates school day for staff and students

■ Indicates teachers, report, but not students

MINIMUM FOOD SPECIFICATIONS

Meat/Seafood – All meats, meat products, poultry products, and fish must be government-inspected.

- Beef, lamb, and veal shall be USDA Grade Choice or better.
- Pork shall be U.S. No.1 or U.S. No. 2
- Poultry shall be U.S. Government Grade A
- Seafood to be top grade, frozen fish – must be a nationally distributed brand, packed under continuous inspection of the USDA

Dairy Products – All dairy products must be government-inspected.

- Fresh eggs, USDA Grade A or equivalent, 100 percent candled
- Frozen eggs, USDA – inspected
- Milk, pasteurized Grade A

Fruits and Vegetables

- Fresh fruits and vegetables selected according to written specifications for freshness, quality, and color –

U.S. Grade A Fancy

- Canned fruits and vegetables selected to requirements – U.S. Grade A Choice or Fancy (fruit to be packed in light syrup or natural juices)
- Frozen fruits and vegetables shall be U.S. Grade A Choice or better

Baked Products

- Bread, rolls, cookies, pies, cakes, and puddings either prepared or baked on premises or purchased on a quality level commensurate with meeting USDA breakfast and lunch requirements, as applicable

Staple Groceries

- Staple groceries to be a quality level commensurate with previously listed standards

FSMC shall comply with the *Buy American Provision* for contracts that involve the purchase of food, USDA Regulation 7 CFR Part 250.23 and 210.21. See Section XX. Certification, Letter E of this contract for additional Buy American requirements.

MEAL PATTERN CHARTS

NATIONAL SCHOOL LUNCH PROGRAM				
<i>Lunch Meal Pattern</i>				
<i>Menu Component</i>	<i>Amount of food per week (Minimum per day)</i>			
	<i>Grades K-5</i>	<i>Grades 6-8</i>	<i>Grades 9-12</i>	<i>Grades K-8</i>
Fruit (cups)	2 ½ (½)	2 ½ (½)	5 (1)	2 ½ (½)
Vegetables (cups)	3 ¾ (¾)	3 ¾ (¾)	5 (1)	3 ¾ (¾)
Dark Green	½	½	½	½
Red/Orange	¾	¾	1 ¼	¾
Beans/Peas/Legumes	½	½	½	½
Starchy	½	½	½	½
Other vegetable	½	½	¾	½
Additional Vegetables to reach total	1	1	1 ½	1
Grains (oz. eq)*	8 (1)	8 (1)	10 (2)	8 (1)
Meat/Meat Alternate (oz.)	8 (1)	9 (1)	10 (2)	9 (1)
Fluid Milk (cups)**	5 (1)	5 (1)	5 (1)	5 (1)
OTHER SPECIFICATIONS: DAILY AMOUNT BASED ON THE AVERAGE FOR A 5-DAY WEEK				
Min-Max calories	550-650	600-700	750-850	600-650
Saturated fat (% of total calories)	<10%			
Sodium, mg	≤ 1230	≤ 1360	≤ 1420	≤ 1230
Trans Fat	Nutrition label or manufacturer specifications must indicate zero grams of trans fat per serving			

***NOTE – All Grains must be Whole Grain Rich**

****Fluid milk must be offered in a variety of low-fat (1%, unflavored) and/or fat-free (flavored or unflavored)**

SCHOOL BREAKFAST PROGRAM

Breakfast Meal Pattern	AMOUNT OF FOOD PER WEEK (MINIMUM PER DAY)			
	Grades K-5	Grades 6-8	Grades 9-12	Grades K-12
<i>Fruit (cups)</i> ¹	5 (1)	5 (1)	5 (1)	5 (1)
<i>Vegetables (cups)</i>	0	0	0	0
<i>Grains (oz. eq.)</i> ^{2*}	7 (1)	8 (1)	9 (1)	9 (1)
<i>Meat/Meat Alternate</i> ³	0	0	0	0
<i>Fluid Milk (cups)</i> **	5 (1)	5 (1)	5 (1)	5 (1)
OTHER SPECIFICATIONS: DAILY AMOUNT BASED ON THE AVERAGE FOR A 5-DAY WEEK				
Min-Max calories	350-500	400-550	450-600	450-500
Saturated Fat (% of total calories) ⁴	<10%	<10%	<10%	<10%
Sodium (mg)	No standards for 2014 2015 target ≤ 540	No standards for 2014 2015 target ≤ 600	No standards for 2014 2015 target ≤ 640	No standards for 2014 2015 target ≤ 540
Trans Fat ⁵	Nutrition label or manufacturer specifications must indicate zero grams of fat per serving			
*All Grains must be Whole Grain Rich				
**Fluid milk must be offered in a variety of low-fat (1%, unflavored) and/or fat-free (flavored or unflavored)				

1 One quarter-cup of dried fruit counts as ½ cup of fruit; 1 cup of leafy greens counts as ½ cup of vegetables. All juice must be 100% full-strength. Vegetables from the Dark Green, Red/Orange, Beans/Peas/Legumes or Other subgroup may be offered in place of fruit. Starchy vegetables may be offered after 2 cups of vegetables referenced above are met.

2 All grains must be whole grain-rich in both the NSLP and the SBP.

3 There is no separate meat/meat alternate component in the SBP. Schools may substitute 1 oz. eq. of meat/meat alternate for 1 oz. eq. of grains after the minimum daily grains requirement is met.

4 In the SBP, calories and trans fat specifications took effect beginning July 1, 2013 (SY 2013-2014).

5 In the SBP, calories and trans fat specifications took effect beginning July 1, 2013 (SY 2013-2014).

After School Care Snack Program Menu Pattern

Select Two of the Four Components for a Reimbursable Snack

Food Components	Ages 1-2	Ages 3-5	Ages 6-18
Milk fluid milk	½ cup	½ cup	½ cup
Fruit/vegetable Juice ¹ , fruit and/or vegetable	½ cup	½ cup	¾ cup*
Grains/bread² bread or cornbread or biscuit or roll or muffin or cold dry cereal or hot cooked cereal or pasta or noodles or grains	½ slice ½ serving ¼ cup ¼ cup ¼ cup	½ slice ½ serving ⅓ cup ¼ cup ¼ cup	1 slice 1 serving ¾ cup ½ cup ½ cup
Meat/meat alternate meat or poultry or fish ³ or alternate protein product or cheese or egg or cooked dry beans or peas or peanut or other nut or seed butters or nuts and/or seeds or yogurt ⁴	½ oz. ½ oz. ½ oz. ½ ⅛ cup 1 Tbsp. ½ oz. 2 oz.	½ oz. ½ oz. ½ oz. ½ ⅛ cup 1 Tbsp. ½ oz. 2 oz.	1 oz 1 oz 1 oz ½ ¼ cup 2 Tbsp. 1 oz 4 oz.
<p>¹ Fruit or vegetable juice must be full-strength. Juice cannot be served when milk is the only other snack component.</p> <p>² Breads and grains must be made from whole-grain or enriched meal or flour. Cereal must be whole-grain or enriched or fortified.</p> <p>³ A serving consists of the edible portion of cooked lean meat, poultry or fish.</p> <p>⁴ Yogurt may be plain or flavored, unsweetened or sweetened.</p> <p>* Note that this required portion size is larger than that of the lunch program; however two items may be combined to meet the ¾ cup fruit and/or vegetable component.</p>			

Summer Food Service Program Meal Pattern for Children

SELECT THE APPROPRIATE COMPONENTS FOR A REIMBURSABLE MEAL

FOOD COMPONENTS AND FOOD ITEMS	BREAKFAST Serve all three	LUNCH OR SUPPER Serve all four	SNACK Serve two of the four
Milk	Required	Required	
Fluid milk (whole, low-fat, or fat-free)	1 cup ($\frac{1}{2}$ pint, 8 fluid ounces) ²	1 cup ($\frac{1}{2}$ pint, 8 fluid ounces) ³	1 cup ($\frac{1}{2}$ pint, 8 fluid ounces) ²
Vegetables and Fruits <i>Equivalent quantity of any combination of...</i>	Required	Required	
Vegetable or fruit or	$\frac{1}{2}$ cup	$\frac{3}{4}$ cup total ⁴	$\frac{3}{4}$ cup
Full-strength vegetable or fruit juice ⁶	$\frac{1}{2}$ cup (4 fluid ounces)	$\frac{3}{8}$ cup ⁴	$\frac{3}{4}$ cup (6 fluid ounces) ⁵
Grains/Breads <i>Equivalent quantity of any combination of...</i>	Required	Required	
Bread or	1 slice	1 slice	1 slice
Cornbread, biscuits, rolls, muffins, etc. or	1 serving	1 serving	1 serving
Cold dry cereal or	$\frac{3}{4}$ cup or 1 ounce ⁷	$\frac{3}{4}$ cup or 1 ounce ⁷	
Cooked cereal or cereal grains or	$\frac{1}{2}$ cup	$\frac{1}{2}$ cup	$\frac{1}{2}$ cup
Cooked pasta or noodle products	$\frac{1}{2}$ cup	$\frac{1}{2}$ cup	$\frac{1}{2}$ cup
Meat and Meat Alternates <i>Equivalent quantity of any combination of...</i>	Optional	Required	
Lean meat or poultry or fish or	1 ounce	2 ounces	1 ounce
Alternate protein products ⁸ or	1 ounce	2 ounces	1 ounce
Cheese or	1 ounce	2 ounces	1 ounce
Egg (large) or	$\frac{1}{2}$	1	$\frac{1}{2}$
Cooked dry beans or peas or	$\frac{1}{4}$ cup	$\frac{1}{2}$ cup	$\frac{1}{4}$ cup
Peanut or other nut or seed butters or	2 tablespoons	4 tablespoons	2 tablespoons
⁹ Nuts or seeds or		¹⁰ 1 ounce=50%	1 ounce
¹¹ Yogurt	4 ounces or $\frac{1}{2}$ cup	8 ounces or 1 cup	4 ounce or $\frac{1}{2}$ cup

NOTES

¹ For the purposes of the requirement outlined in this table, a cup means a standard measuring cup.

² Served as a beverage or on cereal or used in part for each purpose.

³ Served as a beverage.

⁴ Serve two or more kinds of vegetable or fruits or a combination of both. Full-strength vegetable or fruit juice may be counted to meet not more than one-half of this requirement

⁵ Juice may not be served when milk is served as the only other component.

⁶ Bread, pasta or noodle products, and cereal grains (such as rice, bulgur, or corn grits) shall be whole-grain or enriched. Cornbread, biscuits, rolls, muffins, etc., shall be made with whole-grain or enriched meal or flour. Cereal shall be whole-grain, enriched or fortified. Serving sizes and equivalents will be in guidance materials to be distributed by FNS to State agencies.

⁷ Either volume (cup) or weight (ounces), whichever is less.

⁸ Must meet the requirements of 7 CFR 225 Appendix A.

⁹ Tree nuts and seeds that may be used as meat alternate are listed in Program guidance.

¹⁰ No more than 50 percent of the requirement shall be met with nuts or seeds. Nuts or seeds shall be combined with another meat/meat alternate to fulfill the requirement. For purposes of determining combinations, one ounce of nuts or seeds is equal to one ounce of cooked lean meat, poultry or fish.

¹¹ Plain or flavored, unsweetened or sweetened.

SAMPLE 21-DAY CYCLE LUNCH MENU

Attach a sample 21-day cycle lunch menu prepared by **FSMC**. This menu must be used for the first 21-day cycle of the new school year.

SAMPLE 21-DAY CYCLE BREAKFAST MENU

Attach a sample 21-day cycle breakfast menu prepared by **FSMC**. This menu must be used for the first 21-day cycle of the new school year.

SAMPLE 21-DAY CYCLE SNACK MENU

Attach a sample 21-day cycle snack menu prepared by **FSMC**. This menu must be used for the first 21-day cycle of the new school year.

SAMPLE 21-DAY CYCLE SUMMER FOOD SERVICE PROGRAM MENU

Attach a sample cycle SFSP menu prepared by **FSMC**. This menu must be used for the first 21-day cycle of the SFSP.

PROJECTED OPERATIONS - REVENUE

FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 179 days of service

Page 1 - In-School Revenue

	Meals	x	Price	=	Total
Breakfast					
Elementary Full Price	11,814	x	\$1.50	=	\$17,721.00
Secondary Full Price	5,191	x	\$1.50	=	\$ 7,786.50
Reduced Price	4,117	x	\$0.30	=	\$ 1,235.10
Adult	358	x	\$1.65	=	\$ 590.70
Subtotal Breakfast					\$27,333.30
Lunch					
Elementary Full Price	25,955	x	\$2.35	=	\$ 60,994.25
Secondary Full Price	39,917	x	\$2.60	=	\$103,784.20
Reduced Price	7,518	x	\$0.40	=	\$ 3,007.20
Adult	5,370	x	\$3.35	=	\$ 17,989.50
Subtotal Lunch					\$185,775.15
After-School Care Snack					
Full Price	1,611	x	\$1.20	=	\$1,933.20
Reduced Price	179	x	\$0.15	=	\$26.85
Adult	0	x		=	\$
Subtotal Snack					\$1,960.05
Special Functions (Catering)					\$14,000
A la Carte					\$98,450
Concessions					\$0
Vending					\$0
Contract Meals					\$0
Non-Reimbursable Meals					\$0

Total In-School Revenue**\$327,518.50**

PROJECTED OPERATIONS - REVENUE
FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 179 days of service

Page 2 - Federal Reimbursement

		Meals	x	Price	=	Total
Breakfast						
Free	31,504		x	\$2.28	=	\$71,829.12
Free, Severe Need			x	\$	=	\$
Reduced Price	4,117		x	\$1.98	=	\$ 8,151.66
Reduced Price, Severe Need			x	\$	=	\$
Full Price	17,005		x	\$0.38	=	\$ 6,461.90
Subtotal Breakfast						\$86,442.68
Lunch						
Free	70,705		x	\$4.25	=	\$300,496.25
Reduced Price	7,518		x	\$3.85	=	\$ 28,944.30
Full Price	65,872		x	\$0.40	=	\$ 26,348.80
Subtotal Lunch						\$355,789.35
After-School Care Snack						
Free	1,432		x	\$1.17	=	\$1,675.44
Reduced Price	179		x	\$0.58	=	\$ 103.82
Full Price	1,611		x	\$0.10	=	\$ 161.10
Subtotal Snack						\$1,940.36
Summer Food Service Program						
Breakfast	1,013		x	\$2.8250	=	\$ 2,861.7250
Lunch/Supper	3,102		x	\$4.9500	=	\$15,354.9000
Snacks			x	\$	=	\$
Subtotal SFSP						\$18,216.6250
Special Milk Program						\$

Total Federal Reimbursement

\$462,389.0150

PROJECTED OPERATIONS - REVENUE
FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 179 days of service

Page 3 - Total Revenue

Total In-School Revenue		\$327,518.5000
Total Federal Reimbursement		\$462,389.0150
State Match	\$9,250.00	
State Breakfast Match	\$	
Total State Reimbursement		\$9,250.00
	Total Revenue	\$799,157.5150

PROJECTED OPERATIONS - EXPENSES**FOR PROGRAMS AND SITES TO BE CONTRACTED**

Based on 179 days of service

Page 1 - To be completed by FSMC

Food and Milk

Food and milk purchases	\$
USDA donated food value	\$
USDA Bonus donated food value	\$
USDA donated food Processing & Handling Charges	\$

Direct Labor and Benefits

Food service worker salaries	\$
Food service worker benefits	\$

Other Direct

Paper/disposables	\$
Cleaning/janitorial supplies	\$
Smallwares	\$
Equipment repairs	\$
Rental expenses	\$
Pest Control	\$

Expendable Equipment \$

Nonexpendable Equipment \$

Special Functions (Catering) \$

Contract Meals \$

Vending \$

Concessions \$

Other \$

Subtotal Expenditures \$

Less USDA donated foods value \$

Less rebates, discounts and credits \$

Less rebates, discounts, or credits specific to USDA donated foods \$

Total Expenditures \$

PROJECTED OPERATIONS - EXPENDITURES FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 179 days of service

Page 2 - To be completed by FSMC

A	Total Revenue	\$
B	Total Expenses	\$
C	FSMC Fixed Fee	\$
D	Rebates, Discounts, and Applicable Credits	\$
<hr/>		
A - B - C + D	Profit (Loss)	\$

PLEASE INCLUDE BELOW YOUR FIXED FEE CALCULATION

- Fixed Fee calculation:

MEAL EQUIVALENT INFORMATION

- 1 Lunch = 1 Meal
- 1 Breakfast = 0.67 Meal
- 1 Snack = 0.5 Meal
- A la Carte and additional sales shall be converted into meals using the following formula:

$$\frac{\text{Total Sales}}{\text{Free meal reimbursement} + \text{USDA Commodity allowance}}$$

Currently, the Free meal reimbursement is \$3.15 and the commodity allowance is \$0.335

INDEPENDENT PRICE DETERMINATION CERTIFICATE

Name of Food Service Management Company

Lake Local School District

Name of School Food Authority

- A. By submission of this offer, the Offeror certifies, and in the case of a joint offer, each party thereto certifies as to its own organization, that in connection with this procurement:
1. The prices in this offer have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other Offeror or with any competitor.
 2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed to the Offeror and will not knowingly be disclosed by the Offeror prior to opening in the case of an advertised procurement or prior to award in the case of a negotiated procurement, directly or indirectly to any other Offeror for the purpose of restricting competition.
 3. No attempt has been made or will be made by the Offeror to induce any person or firm to submit or not submit an offer for the purpose of restricting competition.
- B. Each person signing this offer on behalf of the Offeror certifies that:
1. They are the person in the Offeror's organization responsible within the organization for the decision as to the prices being offered herein and has not participated, and will not participate, in any action contrary to A.1 through A.3 above; or
 2. They are not the person in other Offeror's organization responsible within the organization for the decision as to the prices being offered herein, but that they have been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate in any action contrary to A.1 through A.3 above, and as their agent does hereby certify; and they have not participated, and will not participate, in any action contrary to A.1 through A.3 above.

To the best of my knowledge, this Offeror, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any government agency and have not in the last three years been convicted of or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to proposal on any public contract, except as follows:

Signature of Food Service Management Company's
Authorized Representative

Title

Date

In accepting this offer, SFA certifies that no representative of SFA has taken any action that may have jeopardized the independence of the offer referred above.

Signature of School Food Authority's
Authorized Representative

Title

Date

NOTE: Accepting a proposer's/offeror's offer does not constitute award of the contract.

LOBBYING CERTIFICATION

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts exceeding \$100,000 in federal funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of their knowledge and belief, that:

1. No federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with awarding of a federal contract, the making of a federal grant, the making of a federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a federal contract, grant, loan, or cooperative agreement.
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence and officer or employee of any agency, a Member of Congress, an officer or employee of the undersigned shall complete and submit Standard Form LLL, *Disclosure Form to Report Lobbying*, in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Name/Address of Organization

Name/Title of Submitting Official

Signature

Date

DISCLOSURE OF LOBBYING ACTIVITIES

STANDARD FORM -LLL

APPROVED BY OMB

COMPLETE THIS FORM TO DISCLOSE LOBBYING ACTIVITIES PURSUANT TO 31 U.S.C. 1352

(SEE NEXT PAGE FOR PUBLIC DISCLOSURE)

1. Type of Federal Action <input type="checkbox"/> A. Contract <input type="checkbox"/> B. Grant <input type="checkbox"/> C. Cooperative Agreement <input type="checkbox"/> D. Loan <input type="checkbox"/> E. Loan Guarantee <input type="checkbox"/> F. Loan Insurance	2. Status of Federal Action <input type="checkbox"/> A. Proposal/Offer/Application <input type="checkbox"/> B. Initial Award <input type="checkbox"/> C. Post award	3. Report Type <input type="checkbox"/> A. Initial Filing <input type="checkbox"/> B. Material Change For Material Change Only: Year: _____ Quarter: _____ Date of Last Report: _____
4. Name and Address of Reporting Entity: <input type="checkbox"/> Prime <input type="checkbox"/> Subawardee Tier _____, if known Congressional District, if known: _____	5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime: Congressional District, if known: _____	
6. Federal Department/Agency:	7. Federal Program Name/Description: CFDA Number, if applicable: _____	
8. Federal Action Number: (if known)	9. Award Amount: (if known)	
10. a. Name and Address of Lobbying Entity: (if individual, last name, first name, MI)	10. b. Individual Performing Services: (including address if different from No. 10 a) (Last name, first name, MI)	
11. Amount of Payment: (check all that apply) \$ _____ Actual <input type="checkbox"/> Planned <input type="checkbox"/>	13. Type of Payment: (check all that apply) <input type="checkbox"/> A. Retainer <input type="checkbox"/> B. One-Time Fee <input type="checkbox"/> C. Commission <input type="checkbox"/> D. Contingency Fee <input type="checkbox"/> E. Deferred <input type="checkbox"/> F. Other: (specify) _____	
12. Form of payment: (check all that apply) <input type="checkbox"/> A. Cash Nature _____ <input type="checkbox"/> B. In-kind (specify) Value _____		
14. Brief Description of services performed or to be performed and date(s) of service, including officer(s), employees, or members) contracted for payment indicated in Item 11. (Attach Continuation Sheets if necessary)		
15. Continuation Sheets Attached: Yes <input type="checkbox"/> No <input type="checkbox"/>		
16. Information requested through this form is authorized by Title 31 U.S.C. Section 1352. The disclosure of lobbying activities is a material representation of fact upon which evidence was placed by the above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. The information will be reported to the Congress semiannually and will be available for public inspection. Any person who fails to file the required disclosures shall be subject to a civil penalty of no less than \$10,000 and no more than \$100,000 for each such failure.		
Signature: _____ Print Name: _____ Title: _____ Telephone Number: _____ Date: _____		Federal Use Only
Authorized for Local Reproduction		

INSTRUCTIONS FOR COMPLETION OF DISCLOSURE OF LOBBYING ACTIVITIES FORM

This disclosure form shall be completed by the reporting entity, whether subawardee or prime federal recipient, at the initiation or receipt of a covered federal action or a material change in a previous filing, pursuant to Title 31 U.S.C. Section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered federal action. Use a Continuation Sheet for additional information if the space on the form is inadequate. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget (OMB) for additional information.

1. Identify the type of covered federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered federal action.
2. Identify the status of the covered federal action.
3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered action.
4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the first tier. Subawards include, but are not limited to, subcontracts, subgrants, and contract awards under grants.
5. If the organization filing the report in Item 4 checks *Subawardee*, then enter the full name, address, city, state, and zip code of the prime federal recipient. Include Congressional District, if known.
6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example: Department of Transportation, United States Coast Guard.
7. Enter the federal program name or description for the covered federal action (Item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate federal identifying number available for the federal action identified in Item 1; e.g., Request for Proposal (RFP) number, grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the federal agency. Include prefixes; e.g., *RFP-DE-90-001*.
9. For a covered federal action where there has been an award or loan commitment by the federal agency, enter the federal amount of the award/loan commitment for the prime entity identified in Item 4 or Item 5.
10.
 - a. Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in Item 4 to influence the covered federal action.
 - b. Enter the full name of the individual performing services, and include full address if different from 10a. Enter last name, first name, and middle initial (MI).
11. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (Item 4) to the lobbying entity (Item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all boxes that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.

12. Check the appropriate item. Check all items that apply. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment.
13. Check the appropriate box. Check all boxes that apply. If other, specify nature.
14. Provide a specific and detailed description of the services that the lobbyist has performed, or will be expected to perform, and the dates of any services rendered. Include all preparatory and related activity, not just time spent in actual contact with federal officials. Identify the federal officials or employees contacted or the officers, employees, or Members of Congress that were contacted.
15. Check whether Continuation Sheets are enclosed.
16. The certifying official shall sign and date the form; print his/her name, title, and telephone number.

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including time for reviewing instructions, searching data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, D.C. 20503.

Unallowable SFA-FSMC Contract Document Provisions

	The following indicate problem areas that have been identified in some SFA-FSMC contract documents. The contract documents must be thoroughly checked, regardless of the procurement method used, to ensure that these areas have not been included, in any form. Mark an (X) in each block that indicates no such provisions are in your document(s), unless specified below.								
<input type="checkbox"/>	1. NO Cost Plus a Percentage of Cost/Income – cost plus a percentage of cost/income to FSMC, however represented.								
<input type="checkbox"/>	2. NO Duplicate Fees – fee structures that permit a FSMC to bill management fees and charge the same costs as cost-reimbursable expenses.								
<input type="checkbox"/>	3. NO Purchasing Restrictions – if SFA does the purchasing, clauses that limit the selection of vendors to only FSMC-approved vendors.								
<input type="checkbox"/>	4. NO Improper Acceleration Clause – provisions (multi-year) that require full payment (e.g. program equipment purchases) if the contract is not renegotiated.								
<input type="checkbox"/>	5. NO Interest Payments – interest payments to the contractor, however represented, including interest payments for equipment purchases.								
<input type="checkbox"/>	6. NO Contingent Guaranteed Return – “guaranteed return” provisions unless the “return” remains in the nonprofit food service account. “Returns” cannot be contingent upon multi-year contract duration.								
<input type="checkbox"/>	7. NO Delegation of SFA Responsibilities – FSMC responsibility for any of the functions that must be retained by SFA (signature authority on the Permanent Agreement and claims, etc.)								
<input type="checkbox"/>	8. NO Automatic Renewal – provisions which automatically renew the contract.								
<input type="checkbox"/>	9. NO Subcontracted Processing – contract document language that permits FSMC to subcontract USDA Foods for further processing.								
	For the item(s) above not checked (X), indicated item number(s) with corresponding page number(s) of document(s) where provision(s) appears. <table style="width: 100%; border: none;"> <thead> <tr> <th style="text-align: left; width: 30%;">Item Number(s)</th> <th style="text-align: left;">Page Number(s)</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> </tr> <tr> <td>_____</td> <td>_____</td> </tr> <tr> <td>_____</td> <td>_____</td> </tr> </tbody> </table>	Item Number(s)	Page Number(s)	_____	_____	_____	_____	_____	_____
Item Number(s)	Page Number(s)								
_____	_____								
_____	_____								
_____	_____								
	I, the undersigned, hereby confirm that the above language is not included in the contract documents with named FSMC. <table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">SFA reviewer: _____</td> <td style="width: 40%;">_____</td> </tr> <tr> <td>Signature</td> <td>Date</td> </tr> <tr> <td>FSMC reviewer: _____</td> <td>_____</td> </tr> <tr> <td>Signature</td> <td>Date</td> </tr> </table>	SFA reviewer: _____	_____	Signature	Date	FSMC reviewer: _____	_____	Signature	Date
SFA reviewer: _____	_____								
Signature	Date								
FSMC reviewer: _____	_____								
Signature	Date								

